



SUMMER 2013

MINI BOOM FOR EQUIPMENT

Commercial Equity is now a lender of choice

Commercial Equity continues to fund equipment purchases all over the country, second hand items are our speciality. If you have a client that requires this type of facility, and you are becoming frustrated with other lenders, why not place the deal through Commercial Equity.

Brokers are telling us they like the solutions we offer. We always try to find another way to get the deal done.

Our policies are simple and straightforward and our referrers have indicated we are easy to do business with.

We fund for a variety of purposes as can be seen by recent examples in the table below.

Recent CEG Loan Examples

State	Amt \$	Purpose	Security
W.A	289,000	Acquire Truck for start-up	Charge over 2 trucks and Van
QLD	175,000	Acquire 2nd Hand Truck & Trailer	Charge over Prime mover and 2 trailers
NSW	75,000	Working Capital	Charge over Tipper Truck and F250
S.A.	340,000	Sale Leaseback of Cranes	Charge over 2 Cranes
VIC	60,000	Creditor Payments	Charge over Prime Mover & 4WD
QLD	138,250	Acquire Bulldozer	Charge over Dozer and 2 trailers
W.A	96,660	Acquire Truck and Creditor Pmts	Charge over Truck and 2RM
QLD	64,500	Refrigerated Van	Charge over Van

We are experiencing a spike in loan proposals right around the country, so we know there are deals out there.

November and December were busy periods for CEG with settlements exceeding projections by 150%. These results reflected the good quality of applicants and our willingness to find a solution.

About Us

Commercial Equity Group is a Launceston based finance company which has been assisting small

business throughout Australia for the past 35 years. We can say "Yes" when the major players say "No".

Introducing – Andrea O'Reilly

Andy has recently joined the team at CEG. Andy is an experienced worker who has a wealth of knowledge in the finance industry. Andy has been with CEG for 6 months and is involved in administration and credit management. She even admits to being a keen St.Kilda supporter – maybe next season, keep on believing!

Flexibility

We know that banks have tightened up their criteria when it comes to lending. Banks want super strong security, water tight contracts and numerous covenants on approvals whilst extending P&E for virtually zero value. At CEG we do the opposite - we look for ways to make the deal happen.

We Listen

We have received your feedback and we are pleased to advise that we have made a great change for your customers.

ZERO Loan Approval Fee! And 4% Commission on all deals up to \$250K

We have abolished our Loan Approval Fee for all future applications.

So there is no better time to send in your finance application!

Email: garryc@cegfinance.com.au



So give us a call 03 6334 1288

Remember at Commercial Equity –
"We listen, we lend, no fuss."